



Norman  
Waterhouse

## 2019 Property & Projects Master Class

8 November 2019

Level 11, 431 King William Street

Challenge your thinking and learn from the experts at our  
Property & Projects Master Class.

Our experienced practitioners will guide you through  
the legal and related challenges associated with effectively managing  
property assets and delivering property-related projects.

This intimate, workshop-style Master Class will use immersive exercises  
to work through a broad range of topics.

**Price:** \$440 plus GST

**Early Bird Price (before Oct 10):** \$380 plus GST

**Council Solutions & Retainer Councils:** \$350 plus GST

*Bulk ticket pricing available for groups 5+*

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**Places are strictly limited**

Program details below

<b>Session Time</b>	<b>Session</b>
<b>10:30am - 11:00am</b>	<b>REGISTRATION</b>
<b>11:00am - 11:15am</b>	<b>WELCOME &amp; INTRODUCTION</b>
<b>11:15am - 12:15pm</b>	<p><b>Hot topics - Session 1</b></p> <p>In this session we will explore the latest hot topics in property transactions and projects. Hot topics will be delivered in a series of short and sharp presentations. Our experienced property practitioners will guide you through the upcoming changes and opportunities in South Australia.</p> <p>This session will focus in on the statutory changes that will have the most significant impact on the world of local government property, including:</p> <ul style="list-style-type: none"> <li>• Local Government Reform and the Reforming Local Government in South Australia Discussion Paper;</li> <li>• repeal of the Natural Resources Management Act 2004 (SA) and the Landscape South Australia Bill 2019 (SA);</li> <li>• amendments to the Retail and Commercial Leases Act 1995 (SA); and</li> <li>• mandatory e-conveyancing and other new requirements for all land acquisitions and disposals.</li> </ul>
<b>12:15pm - 1:15pm</b>	<p><b>Shared use agreements</b></p> <p>With councils under increasing pressure to deliver community outcomes for less, the days of one club in one council facility being subsidised by ratepayers are increasingly numbered.</p> <p>Whether it is labelled as co-location, joint use, shared use, lease or licence – there are benefits to councils and communities in maximising the use of facilities and encouraging flexibility.</p> <p>This workshop will explore the ins and outs of different structures councils can consider to manage key community facilities, using recent practical examples.</p>
<b>1:15pm - 2:15pm</b>	<b>LUNCH</b>
<b>2:15pm – 3:15pm</b>	<p><b>Hot topics – Session 2</b></p> <p>Continuing on from the morning session, we will present a second round of hot topics. This session will equip you with the tools to navigate current hurdles and challenges facing the industry. Our property practitioners will share anecdotes and insights from their personal experiences.</p> <p>Hot topics for this session include:</p> <ul style="list-style-type: none"> <li>• reviewing community land management plans;</li> <li>• authorisations and permits under the Planning, Development and Infrastructure Act 2019 (SA);</li> <li>• building upgrade agreements; and</li> <li>• insolvency and leases.</li> </ul>
<b>3:15pm – 3:30pm</b>	<b>BREAK</b>

Program continued...

<p><b>3:30pm – 5:00pm</b></p>	<p><b>Unsolicited bids and major projects</b></p> <p>Councils are passionate about supporting projects that will strengthen their communities. As the most nimble tier of Government, councils are uniquely positioned to engage with the private sector to support investment in projects that benefit their communities. In recent times councils have seen an increase in unsolicited bid activity - proposals from the private sector that are not in response to council-led procurement processes. In order for councils to unlock the value that may be delivered from unsolicited bids for their communities, it is critical that councils are mindful of their procurement, probity and legislative obligations in this area and establish clear and transparent frameworks to guide their engagement with bidders.</p> <p>This session will examine a broad range of matters relating to good governance of unsolicited bids and provide commercially relevant examples that demonstrate how council and private stakeholder expectations can be managed through the process to deliver valuable outcomes for communities.</p>
<p><b>5.00pm onwards</b></p>	<p><b>NETWORKING DRINKS</b></p>

### Our experienced practitioners



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